

# The Inside Advantage to Maximise the Sale Value of your Life's Work – Your Business

This highly interactive presentation reveals the leading edge keys for the sale or succession planning of your business.

It will answer these questions:

1. *How much is my business worth?*
2. *Who will buy my business?*
3. *What is a buyer looking for?*
4. *What do I need to do to prepare for the sale?*
5. *How long will it take to sell my business?*
6. *What does the sale process involve?*
7. *My exit strategy – what does tomorrow look like?*

Listen to real life scenarios and learn from your fellow business owners situations.

Complete with your own free guide including checklists.

Here's what a few people have said:

***"This seminar proved the catalyst to turn my business around 180 degrees. In 30 years in business, I've never seen anything like it. It's so simple."***

Jeff Brown – Jeff Brown Surveys

***"Our successful business merger with 2 other professional practices was directly attributed to Summit Partners sound professional advice"***

Greg Goodman, Managing Director, LandTeam Pty. Ltd.

## **Your Presenter**



**David Wolrige** is a business coach to many business leaders, entrepreneurs. Over 25 years, not only has David coached many businesses to get results, he has also built his own successful businesses and sold for real value. He has a real passion for helping other small business owners achieving a successful sale outcome for their business.

